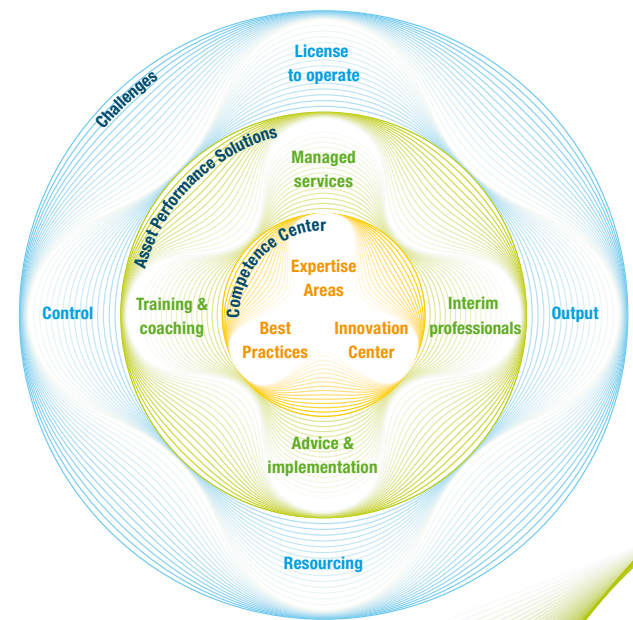




Stork Training & Coaching

Made-to-measure training based on practical experience

Adding the new knowledge you need and at the same time embedding existing knowledge in your organization. These are challenges that face virtually every organization. In Asset Management, strengthening and assuring professionalism are prerequisites for the necessary continuous improvement of effectiveness. Whether that means increasing production, reducing costs or complying with legislation and regulations. For all these needs, Stork Asset Management Solutions offers proven and effective solutions plus made-to-measure training. Provided by professionals with in depth practical experience.



Stronger and more competitive

Stork's training and coaching activities are focused on making your organization stronger and more competitive. We help your own people to improve your company's results. We do that with the best practical professionals you'll find anywhere: Stork professionals, who can draw on the best practices of Stork Asset Management Solutions and on their own experience gained on-site with customers.

Strategic asset and maintenance management

- The importance of asset and maintenance management
- Maintenance as a production function (TPM)
- Strategic management & Maintenance Master Model
- Overview of maintenance processes
- Maintenance organization
- Outsourcing of maintenance activities
- Risk Based Maintenance
- Material management
- Budgeting for maintenance
- KPIs & management information
- Benchmarking of the organization
- LCC: the total costs of an installation
- Shutdown management

Operational maintenance management

- Proactive thinking (preventive & predictive maintenance)
- Reliability-centered maintenance
- Root Cause Analysis
- Using SMED
- Work preparation and planning
- Writing working instructions
- Material management
- Budgeting for maintenance
- KPIs & management information
- Safety in maintenance
- Managing technical documentation

System training

- Use of Reliability tools as part of Risk Based Maintenance
- Training in use of MAXIMO (for beginning and advanced users)
- Training in use of SAP PM/MM (for beginning and advanced users)
- Work preparation and planning in SAP PM
- Work preparation and planning in MAXIMO
- Managing shutdowns with PRINCE
- Measuring, following-up and analyzing OEE with Real TPI
- Defining and analyzing KPIs with the Stork Performance Monitor



Supporting your ambitions

Personal development

- Self-reflection for leading technicians
- Communicating in a project organization
- Team start-up and revitalizing
- Professional supervision and monitoring
- Train the trainer
- Change management
- Motivational skills
- Effective communication
- Competence management
- Knowledge management
- Safety in the maintenance environment

Asset Integrity Management

- Risk Based Inspection
- Best Practice Integrity Management
- Corrosion Risk Assessment
- Practical use of corrosion monitoring tools
- Integrity Management System Audit
- KPI's & Management Information

No two training needs are the same. Stork's consultants identify those needs together with you. Their recommendations contain all the vital elements of a successful training plan. The right content, the right trainers and participants, the right method and an approach that matches your organization.

The starting point is your ambition. Does that call for increasing in-depth professional competence, or for example strengthening management skills? Together, we draw up a made-to-measure training plan for your organization.

Stork Industry Services stands for total support – from concept right through to completion. That's equally applicable to our training program. Theory and practice go hand-in-hand. Professionals with in depth practical experience develop and teach the training courses created specifically for your organization.

Knowledge retention

Stork applies its own experience gained in-house to develop successful training and coaching programs. Professionals develop training competences to enable them to transfer their knowledge. Stork can roll out the same approach for your organization. That offers an effective way to prevent loss of specialized professional knowledge as older staff retire.

Coaching

To ensure the success of a training program, people must be able to put what they have learned into practice. Stork's professionals can help to achieve that by supervising and supporting your people in practice, on the workfloor. That means what they learn doesn't just remain theoretical, but is also applied effectively, in practice, in your company.



For whom?

The Stork training programs are aimed at all managers and engineers in production and maintenance.

We offer courses for:

- Asset and maintenance managers
- Operations and production managers
- Reliability and maintenance engineers
- Work preparation specialists and planners
- Warehouse managers

- Supervisors
- Staff with safety responsibility

In addition, we offer development programs for technical staff who need additional skills in the areas of organization, teamworking and communication.



Innovation Center

Stork professionals and specialists together ensure continuous development of training facilities. Training and coaching are an integral part of the Stork Asset Management Solutions Innovation Center. There, Stork is investing in the future, based on the conviction that only the best-performing companies will survive. In the Innovation Center, Stork works together with universities, software developers and other partners.

Best practices and innovation



Stork's training professionals can draw on the best practices from the company's collective history. Modules of proven effectiveness can be put together to create a program that is made to measure for your organization. The content of the modules can also be matched specifically to your organization's needs.

"Stork AMS doesn't just provide standard safety training. It goes much further than that. Our people learn how to identify the risks in their working environment for themselves, and they are encouraged to find and implement the right solutions together with management." Pier Snieder, Environment & Safety Engineer, Vrumona, producer of A brand soft drinks such as Crystal Clear, Sisi and Royal Club.

"The Institute for Business Development has been working closely together with Stork AMS for more than three years in developing and providing practically oriented maintenance training courses with an open formula. During that time around ten pragmatic training programs for technical managers have been developed, in which more than 1,000 managers from Belgian industry have been trained. The method that AMS follows is very successful. Their no-nonsense approach, based on the extensive practical experience of their consultants, is what makes the difference compared with all the other technical training programs.

This pragmatic approach translates into a high level of appreciation by participants. That leads to regular average scores of 80%. As well as that, they always take the participants' knowledge level into account, if necessary making adjustments while the courses are being given. All the AMS trainers/consultants have plenty of practical experience as maintenance managers. That means they not only speak the same language as the participants, but also that they can directly translate concepts, tools and techniques to the workfloor."

Dirk Spillebeen, Program Director IFBD



Proven in practice



Success must be measurable. The effectiveness of the training courses starts with the learning targets. These are what all the efforts are measured against. Translating the learning targets into a practical program is done on the basis of a proven teaching approach. That includes maximum attention for the motivation and involvement of the participants.

'Learning by doing' is an essential part of the Stork approach. Stork's professionals aim for maximum interactivity. They allocate time to allowing the participants to immediately put what they have learned into practice.

The best setting for the transfer of information is as part of your organization's training program.

That can be in the form of:

- Standard training courses at training institutes
- In-house training courses based on standard training modules
- In-house training courses on a made-to-measure basis
- An automated, modular training program (accessible to participants by internet/intranet)

Content, method and form are all important factors in the final result. Success depends on careful coordination with the needs of your organization.

